

Life Matters



Ellen Schafer

If you want to know the future.....create it.

At some point in life the average person becomes acutely aware of just how quickly their life is going by. This is the time when we might choose to make some big changes in our lives. That could mean a change of career path, a move interstate or even a divorce. In fact these are the very changes that are often jokingly referred to as a mid life crisis.

Impatient to get more out life?

The reason we often feel a need to make big changes in our lives is because deep down the realization has finally hit home – that we are not on the planet forever. One client said he had done the math and he had come to the horrific conclusion that even if he lived for another 20 years that was only a paltry 7,000 days! He said it made him feel impatient to get more out of his life.

This sort of thinking is not negative and it's often the catalyst for positive change.

Most of us live the myth that the things we really want to do in life will happen down the track- but not just at the moment. We tend to believe that if we are not happy now - that's ok - because we will be happy some time in the future. Successful people don't have that attitude. They believe that they can make things happen now.

Events unfold according to your expectations.

The truth is that happiness in life is no secret and it never has been. **Events unfold according to your expectations.** Setting goals is nothing more than forward planning. If you want to travel around the world or even around Australia surely it is not too much to set down a precise date for your departure. This is where we, as financial planners, come into the equation. We have the most wonderful job in the world. Our job is to assist people, like you, to bring your dreams into reality. ES & A have been doing this job for 22 years and not only do we love what we do but people pay us to do what we love doing. It just doesn't get much better than that.

Taking responsibility for the life you already have.

The first step towards living the life that you want to live is to take responsibility for the life you already have. If your life is not heading in the direction of your dreams it's because you, as the driver of your own destiny, have been going the wrong way. It's important to get good directions otherwise you could easily become lost. So take your council from advisers who are not only objective but also have the strength of character and experience to point you in the right direction.

Our clients expect from us the best in financial advice but equally important they know beyond a shadow of a doubt that we share a deep conviction that everything we do and say reflects our values of sincerity, empathy and passion and that is why they choose to remain our clients.

It's a process - not an event.

Getting your life in order always involves your finances and living the life that you want to live does not happen over night - it's a process - not an event - and thus good Financial Advisers form life long relationships with their clients. So if you are thinking of choosing financial advisers **who are a cut above the average** we would be happy to apply for the position. You can contact our Buderim office by ringing 5445 6044 or going to our web site.



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